

## About us...

### Here are some examples of visions for our clients:

- We deliver hire projectors from \$150 per day including set-up and on site training
- We manage events within a budget and co-ordinate staging services
- We install meeting rooms and home cinemas from as little as \$1,500 complete!
- We sell new and pre loved projectors etc. from \$2,500
- We provide training in presentation software and public speaking skills
- We provide on-site service/repairs on demand from \$120 call out fee.

Our in-house Designers – Aqua Media are one of our two sister companies that provide Graphic Design and print solutions for major clientele. We also have a satellite sale office in Sussex Street Sydney, courtesy of our other sister company Mac Images.

## Contact us

### Your business meeting and home projection specialists!

We are happy to do on site consultations at all locations in Sydney and beyond at all sorts of hours. We also have arrangements with associates in regional and interstate areas.

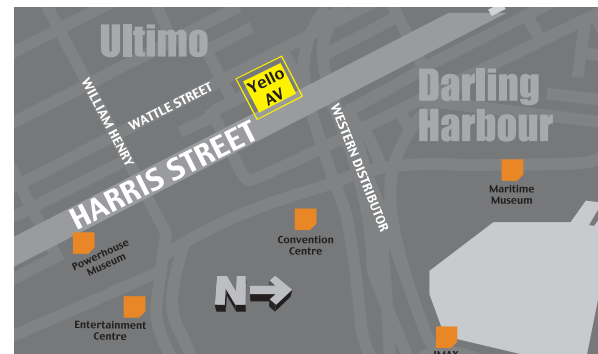
Hires can be booked online, by phone or feel free to call in and see us.

**Matthew Braund**  
*Sales Director*

**Yello AV Pty Ltd**  
439 Harris Street  
Ultimo NSW 2007  
ABN 33 094 108 522

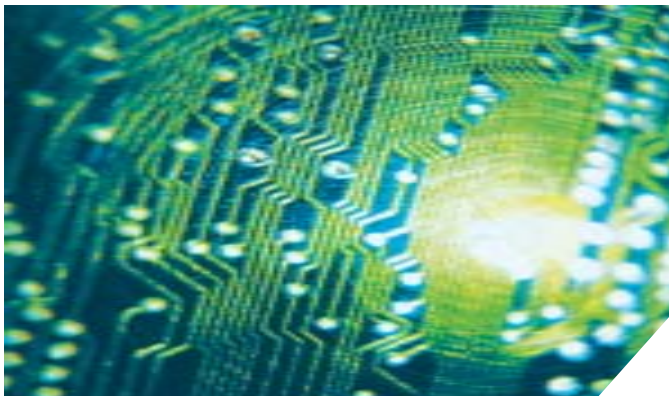
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Let  
your  
future  
bloom



## Sales

*We listen to what is important to you*

We at Yello believe in the “open book” philosophy and are one of the few Australian AV sites to have regularly updated street and cod prices for projector sales, hire and lease/rentals online.

Selling is about listening. The only way to find the correct solution for your needs – whatever they may be – is to listen to what is important to you.

We train our people to ask the right questions and carefully consider what it is you are trying to do and how you want to do it. Only then can we confidently recommend a solution.

We do not take it personally if you don't purchase immediately. Our objective is to find and show you the correct solution and we hope that eventually you'll choose us as your product or service provider.

**Matt Braund**  
Sales Director  
Yello AV Pty Ltd.  
Direct line: (02) 8200 4334 - all hours

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**www.yello.com.au**



## Hire

*We remember who our customers are*

There are many good reasons why people or businesses prefer to hire instead of outright purchase.

- It's often cheaper over time if not utilised efficiently
- It's completely tax deductible
- You get current, top of the line equipment from Yello AV
- You have enormous flexibility
- It's available immediately
- It's always in good working order.

We understand this and have tailored our hire services to your real needs – speed of delivery, cost, the right tool for the job. Moreover, we make it very easy for you to book online – and even easier for repeat bookings.

We are refining our online bookings and soon we will receive an SMS to notify us of your email, we will then contact you promptly to confirm delivery details.



## Installs

*Empowerment, not mystery, is our goal*

Ah! sweet mystery of life at last I've found thee. It doesn't have to be that difficult. Like they say, keep it simple and it will work every time.

We have successfully managed numerous large and small projects with the same philosophy in mind. “What is the simplest and most cost effective way of getting a good result without going over the top”.

If a project is completed correctly the first time using a consultative needs analysis, there should be no dramas and no need to keep returning to the site to fix things.

We also give comprehensive training so you use your investment effectively – and look more professional. And we're only a phone call away if you need help.

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